

**INFLUENCE FACTORS OF LOCAL TOURISTS TOWARDS THE
OVERALL IMAGE OF A CITY, IN CASE OF DKI JAKARTA**

By

Maria Kusumaningrum Panuli
11303043

BACHELOR'S DEGREE
in

BUSINESS ADMINISTRATION -
HOTEL AND TOURISM MANAGEMENT CONCENTRATION
FACULTY OF BUSINESS ADMINISTRATION AND HUMANITIES



SWISS GERMAN UNIVERSITY
The Prominence Tower
Jalan Jalur Sutera Barat No. 15, Alam Sutera
Tangerang, Banten 15143 - Indonesia

AUGUST 2017

Revision after the Thesis Defense on July 26th 2017

STATEMENT BY THE AUTHOR

I hereby declare that this submission is my own work and to the best of my knowledge, it contains no material previously published or written by another person, nor material which to a substantial extent has been accepted for the award of any other degree or diploma at any educational institution, except where due acknowledgement is made in the thesis.

Maria Kusumaningrum Panuli

Student

Date

Approved by:

Fiter Abadi, MBA.

Thesis Advisor

Date

Dr. Nila K. Hidayat, SE., MM.

Dean

Date

Maria Kusumaningrum Panuli

ABSTRACT

INFLUENCE FACTORS OF LOCAL TOURISTS TOWARDS THE OVERALL IMAGE OF A CITY, IN CASE OF DKI JAKARTA

By

Maria Kusumaningrum Panuli

Fiter Abadi as Advisor, MBA

SWISS GERMAN UNIVERSITY

The study is about the influence factors of local tourists towards the overall image of a city, in case of (DKI) Jakarta, the capital city from Indonesia. There are three variables that used in this study which are cognitive components, affective components and the overall image. These two components will influence the overall image of (DKI) Jakarta. The research methods that used for this research is divided into two which are secondary research by research through journals and books to get the secondary data and to collect the primary data by distributing 130 questionnaires to the respondents and only 128 questionnaires that pass the requirements to be use in data analysis by using two different software which are SPSS (Statistical Package for the Social Science) for the validity and reliability test and SmartPLS to find the correlation of the variable.

The finding of this research is shown that the correlation value of affective components towards the overall image is greater than the cognitive components, moreover from the demographic section appear that most people are visiting Jakarta for leisure activities. The result of this study is expected to be beneficial to the local government in order to make decision about the marketing strategy to attract more people to visit (DKI) Jakarta.

Keywords: Cognitive Components, Affective Components, Overall Image, Jakarta



DEDICATION

I dedicate this study for my family



ACKNOWLEDGEMENTS

It would not have been possible for the author to complete this research without the help of great people. But above all the author would like to express her gratitude towards God that already gave her much blessings during the process of this dissertation especially by giving her health and the capability to accomplish the research without major obstacles. Most importantly the author is grateful for her family, especially her sister; Magdalena Kusumaningsih Panuli that always give motivation and support her, especially the parents, Mr. Agustinus and Mrs. Agustina that always gave her support both emotionally and financially, unconditional love, patience, and motivation for the author. Without the contribution of her parents the author will never accomplished this study.

Not to forget the author gratitude to Mr. Fiter Abadi as my thesis advisor, without his guidance and dedication during the research process, this thesis would have never been accomplished the way it had. The author would like to thank him very much for his suggestion and helped throughout the process in order to improve the thesis. More over the author would like to thank Sarah Septiana, Janet Cecil, Tiffanie Puti Barbangso, Gabriella Aquila Livia, Ayuning Wulan, Aditya Hutama, Irene Valencia, Marsha Priskila, Glen Evan Tjahyadikarta, Ricky, Muhammad Khazana, Steffanie, Grendy Therik and Teressa Chyntia, for their love, support, and patience. God bless you and have a wonderful life ahead.

TABLE OF CONTENT

STATEMENT BY THE AUTHOR.....	2
ABSTRACT.....	3
DEDICATION	5
ACKNOWLEDGEMENTS	6
TABLE OF CONTENT	7
LIST OF FIGURES	9
LIST OF TABLES	10
CHAPTER 1: INTRODUCTION	12
1.1 BACKGROUND.....	12
1.2 RESEARCH PROBLEM	16
1.3 RESEARCH OBJECTIVES	16
1.4 SIGNIFICANCE OF STUDY	16
1.5 RESEARCH QUESTIONS.....	16
1.6 SCOPE OF WORK AND LIMITATIONS.....	17
CHAPTER 2: LITERATURE REVIEW	18
2.1 INTRODUCTION.....	18
2.2 RESEARCH MODEL	19
2.2.1 Cognitive Components	19
2.2.2 Affective Image	26
2.2.3 Overall Image	27
2.3 PREVIOUS STUDY	28
2.4 HYPOTHESIS	31
CHAPTER 3: METHODOLOGY	32
3.1 BACKGROUND.....	32
3.2 RESEARCH PROCESS.....	32
3.3 HYPOTHESIS	33
3.4 RESEARCH METHODOLOGY	33
3.4.1 Secondary Research.....	33
3.4.2 Primary Research.....	35
3.4.3 Research Instruments Design	36

3.5 SAMPLING STRATEGY	37
3.6 RELIABILITY AND VALIDITY	38
3.7 PRE-TESTING.....	38
3.8 POST-TESTING	39
3.9 TIME FRAME OF THE STUDY	40
3.10 VARIABLE OPERATIONALIZATION	40
CHAPTER 4: RESULTS AND DISCUSSIONS	46
4.1 JAKARTA.....	46
4.2 DATA ANALYSIS (Pre-Test).....	47
4.2.1 Validity and Reliability Test.....	47
4.3 DATA ANALYSIS (Post-Test)	56
4.3.3 Hypothesis	68
4.3.4 Discussion.....	69
CHAPTER 5: CONCLUSSION AND RECOMMENDATIONS	74
5.1 CONCLUSION	74
5.2 RECOMMENDATIONS	76
GLOSSARY	81
REFERENCES LIST	84
APPENDIX 1: Hard Copy Questionnaires	95
APPENDIX 2: Outer Loading Table	102
APPENDIX 3: Data Tabulation Cognitive Components	104
APPENDIX 4: Data Tabulation Affective Components.....	106
APPENDIX 5: Data Tabulation Overall Image	108
APPENDIX 6: Path Diagram 2.....	110
CURRICULUM VITAE.....	111