
Purchase 6	.807	-.206
Purchase 7	.679	-.222

REFERENCES

- Ajzen, I., 1991. The theory of planned behaviour. *Organ. Behav. Hum. Decis. Process.* 50 (2), 179-211.
- Ajzen, I., Fishbein, M. (1980). *Understanding Attitudes and Predicting Social Behavior*. Prentice-Hall, Englewood Cliffs.
- Ajzen, I., Fishbein, M. (1977). Attitude behavior relations: a theoretical analysis and review of empirical research. *Psychol. Bull.* 84, 888-918.
- Beresteanu, A.; Li, S.J. Gasoline prices, government support, and the demand for hybrid vehicles in the United States. *Int. Econ. Rev.* 2001, 52, 161–182.
- Brody, S.; Grover, H.; Vedlitz, A. Examining the willingness of Americans to alter behavior to mitigate climate change. *Clim. Policy* 2012
- Cerri, J., Testa, F., Rizzi, F., 2018. The more I care, the less I will listen to you: how information, environmental concern and ethical production influence 12 M.I. Hamzah, N.S. Tanwir / *Journal of Cleaner Production* 279 (2021) 123643 consumers' attitudes and the purchasing of sustainable products. *J. Clean. Prod.* 175, 343e353
- Chandra, A.; Gulati, S.; Kandlikar, M. Green drivers or free riders? An analysis of tax rebates for hybrid vehicles. *J. Environ. Econ. Manag.* 2010, 60, 78–93.

- Choi, D., Johnson, K.K.P. (2019). Influences of environmental and hedonic motivations on intention to purchase green products: an extension of the theory of planned behavior. *Sustainable Production and Consumption* 18, 145-155.
- Carley, S., Krause, R. M., Lane, B. W., & Graham, J. D. (2013). Intent to purchase a plug-in electric vehicle: A survey of early impressions in large US cities. *Transportation Research Part D: Transport and Environment*, 18, 39–45. doi:10.1016/j.trd.2012.09.007
- Degirmenci, K., Breitner, M.H., 2017. Consumer purchase intentions for electric vehicles: is green more important than price and range? *Transport. Res. Transport Environ.* 51, 250-260
- de Groot, J., Steg, L., 2008. Value orientations to explain beliefs related to environmental significant behavior: how to measure egoistic, altruistic, and biospheric value orientations. *Environ. Behav.* 40 (3), 330e354. <https://doi.org/10.1177/0013916506297831>
- Eagry, A.H., Chailen, S. (1993). *Psychology of Attitudes*. Harcourt Brace Jovanovich, Fort Worth, TX.
- Gatersleben, B., Murtagh, N., & Abrahamse, W. (2012). Values, identity and pro-environmental behaviour. *Contemporary Social Science*, 9(4), 374–392.
- Gleim, M.R.; Smith, J.S.; Andrews, D.; Cronin, J.J., Jr. Against the green: A multi-method examination of the barriers to green consumption. *J. Retail.* 2013, 89, 44–61.
- Grimmer, M., & Bingham, T. (2013). Company environmental performance and consumer purchase intentions. *Journal of Business Research*, 66(10), 1945–1953.
- Hartmann, P., Ibanez, V.A., 2006. Green value added. *Market. Intell. Plann.* 24 (7), ~ 673e680. <https://doi.org/10.1108/02634500610711842>
- Huang, X.Q.; Ge, J.P. Electric vehicle development in Beijing: An analysis of consumer purchase intention. *J. Clean Prod.* 2019, 216, 361–372

Krueger, N. F., Jr, Reilly, M. D., & Carsrud, A. L. (2000). Competing models of entrepreneurial intentions. *Journal of Business Venturing*, 15, 411–432.

Krupa, J.S., Rizzo, D.M., Eppstein, M.J., Brad Lanute, D., Gaalema, D.E., Lakkaraju, K., Warrender, C.E., 2014. Analysis of a consumer survey on plug-in hybrid electric vehicles. *Transport. Res. Pol. Pract.* 64, 14e31

Lane, B.; Potter, S. The adoption of cleaner vehicles in the UK: Exploring the consumer attitude-action gap. *J. Clean Prod.* 2007, 15, 1085–1092.

Langbroek, J.H.; Franklin, J.P.; Susilo, Y.O. The effect of policy incentives on electric vehicle adoption. *Energy Policy* 2016, 94, 94–103

Laroche, M.; Bergeron, J.; Barbaro-Forleo, G. Targeting consumers who are willing to pay more for environmentally friendly products. *J. Consum. Mark.* 2001, 18, 503–520.

Larson, P.D., Viafara, J., Parsons, R.V., Elias, A. (2015). Consumer attitudes about electric cars: pricing analysis and policy implications. *Transport. Res. Pol. Pract.* 69, 299-314

Lin, B., Wu, W., 2018. Why people want to buy electric vehicle: an empirical study in first-tier cities of China. *Energy Pol.* 112, 233e241. <https://doi.org/10.1016/j.enpol.2017.10.026>. February 2017

McCarty, J.A.; Shrum, L.J. The recycling of solid wastes: Personal values, value orientations, and attitudes about recycling as antecedents of recycling behavior. *J. Bus. Res.* 1994, 30, 53–62.

Nayum, A.; Klöckner, C.A. A comprehensive socio-psychological approach to car type choice. *J. Environ. Psychol.* 2014, 40, 401–411.

Papaoikonomou, E., Ryan, G., & Valverde, M. (2011). Mapping ethical consumer behavior: Integrating the empirical research and identifying future directions. *Ethics & Behavior*, 21(3), 197–221.

Paul, J.; Modi, A.; Patel, J. Predicting green product consumption using theory of planned behavior and reasoned action. *J. Retail. Consum. Serv.* 2016, 29, 123–134.

Simsekoglu, O., Nayum, A., 2019. Predictors of intention to buy a battery electric € vehicle among conventional car drivers. *Transport. Res. F Traffic Psychol. Behav.* 60, 1e10. <https://doi.org/10.1016/j.trf.2018.10.001>

Tonglet, M., Phillips, P.S., Read, A.D. (2004) Using the theory of planned behavior to investigate the determinants of recycling behavior: a case study from Brixworth, UK. *Resources. Conservation Recycl.* 41, 191-214.

Venkatesh, V.; Goyal, S. Expectation disconfirmation and technology adoption: Polynomial modeling and response surface analysis. *MIS Q.* 2010, 34, 281–303.

Wang, Z.H.; Wang, C.; Hao, Y. Influencing factors of private purchasing intentions of new energy vehicles in China. *J. Renew. Sustain. Energy* 2013, 5, 063133.

Wang, S., Fan, J., Zhao, D., Yang, S., Fu, Y., 2016. Predicting consumers' intention to adopt hybrid electric vehicles: using an extended version of the theory of planned behavior model. *Transportation* 43 (1), 123e143.

Wirabuana R. (2019). Indonesia Looks to Accelerate Battery Electric Vehicle Program. SSEK Legal Consultants, extracted from: <https://www.ssek.com/id/blog/indonesia-looks-to-accelerate-battery-electric-vehicle-program>

Xu Y. et al., 2019. A SEM–Neural Network Approach to Predict Customers' Intention to Purchase Battery Electric Vehicles in China's Zhejiang Province. *Sustainability*, 11, 3164.

Yu, T.Y., Yu, T.K., Chao, C.M., 2017. Understanding Taiwanese undergraduate students' pro-environmental behavioral intention towards green products in the fight against climate change. *J. Clean. Prod.* 161, 390e402

Zhang, X.; Wang, K.; Hao, Y.; Fan, J.L.; Wei, Y.M. The impact of government policy on preference for NEVs: The evidence from China. *Energy Policy* 2013, 61, 382–393.

Zeithaml, V.A., 1988. Consumer perceptions of price, quality, and value: a meansend model and synthesis of evidence. *J. Market.* 52 (3), 2e22. <https://doi.org/10.2307/1251446>.