STRATEGIC DEVELOPMENT OF THE MICRO SMALL MEDIUM ENTERPRISE RESTAURANT THROUGH SWOT ANALYSIS: AN INVESTIGATION OF 'SOTO BETAWI BANG KUBIL' RESTAURANT IN SOUTH TANGERANG

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STATEMENT BY THE AUTHOR

I hereby declare that this submission is my own work and to the best of my knowledge, it contains no material previously published or written by another person, nor material which to a substantial extent has been accepted for the award of any other degree or diploma at any educational institution, except where due acknowledgement is made in the thesis.

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ABSTRACT

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This study aims to analyze the internal and external factors of Soto Betawi Bang Kubil. In addition, this research would also develop suitable strategy to improve the performance of Soto Betawi Bang Kubil. The methodology used in this study is qualitative method through in depth interview that were asked to representative owner, manager, and loyal customers of Soto Betawi Bang Kubil. In conclusion, a set of suggestion was given to solve problems that might come from external and internal factors. Also, the best strategy was recommended in order to support Soto Betawi Bang Kubil performance.

Keywords: Strategic Development, SWOT, IFE, EFE, QSPM Matrix



DEDICATION

I dedicate this work to my beloved parents, mom and dad, i love you

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